

Table D
2003 Utah Market Share Report
GROUP A & H

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	IHC Health Plans Inc.	34.47%	\$531,267,822
2	Regence Blue Cross Blue Shield of Utah	18.60%	\$286,622,090
3	Altius Health Plans	14.08%	\$216,960,800
4	United Healthcare Ins Co	5.07%	\$78,113,333
5	United HealthCare of Utah Inc	5.03%	\$77,579,140
6	Educators Mut Ins Assoc	2.77%	\$42,686,186
7	Ace American Ins Co	1.72%	\$26,579,472
8	Healthwise	1.69%	\$26,033,472
9	Metropolitan Life Ins Co	1.20%	\$18,567,554
10	Deseret Mut Ins Co	1.16%	\$17,875,079
11	Aetna Life Ins Co	1.04%	\$16,077,496
12	Hartford Life & Accident Ins Co	1.02%	\$15,725,774
13	Cigna Healthcare of Utah, Inc.	0.79%	\$12,211,189
14	Delta Dental Ins Co	0.56%	\$8,596,392
15	Unum Life Ins Co Of Amer	0.54%	\$8,345,987
16	IHC Benefit Assur Co Inc	0.51%	\$7,877,889
17	Mega Life & Health Ins Co The	0.47%	\$7,199,709
18	Western Mut Ins	0.43%	\$6,582,718
19	Standard Ins Co	0.41%	\$6,246,829
20	United WI Life Ins Co	0.40%	\$6,236,628
TOTAL FOR TOP 20 RANKED INSURERS		91.97%	\$1,417,385,559
TOTAL FOR ALL 226 INSURERS WRITING THIS LINE		100.00%	\$1,541,222,631